Controlling officer: the Director-General of Trade and Industry will account for expenditure under this	Head.
Estimate 2013–14	\$770.1m
Establishment ceiling 2013–14 (notional annual mid-point salary value) representing an estimated 488 non-directorate posts as at 31 March 2013 reducing by one post to 487 posts as at 31 March 2014	\$203.6m
In addition, there will be an estimated 11 directorate posts as at 31 March 2013 and as at 31 March 2014.	
Commitment balance	\$131 500 9m

Controlling Officer's Report

Programmes

Programme (1) Commercial Relations
Programme (2) Trade Support and
Facilitation
Programme (3) Support for Small and
Medium Enterprises and

Industries

These programmes contribute to Policy Area 6: Commerce and Industry (Secretary for Commerce and Economic Development).

Detail

Programme (1): Commercial Relations

	2011–12	2012–13	2012–13	2013–14
	(Actual)	(Original)	(Revised)	(Estimate)
Financial provision (\$m)	97.2	101.8	101.9 (+0.1%)	106.6 (+4.6%)

(or +4.7% on 2012–13 Original)

Aim

2 The aim is to secure and preserve maximum access and fair treatment for export of goods and services from Hong Kong to the Mainland and international markets.

Brief Description

- 3 The Department is responsible for the commercial relations of Hong Kong, and promotion and protection of Hong Kong's trade interests and rights. It also promotes Hong Kong's status as a separate customs territory and a model for international free trade. Hong Kong relies on the rules-based multilateral trading system under the auspices of the World Trade Organization (WTO) as the cornerstone of its external trade policy. Being a founding Member of the WTO since its establishment in 1995, Hong Kong has continued its separate membership in WTO since 1 July 1997 under the name "Hong Kong, China".
- **4** The Department continues to participate actively in the Asia-Pacific Economic Cooperation (APEC) forum whose goal is to achieve free and open trade and investment among its member economies, which account for some 80 per cent of Hong Kong's total external trade.
- 5 Since the Mainland and Hong Kong concluded the Mainland and Hong Kong Closer Economic Partnership Arrangement (CEPA) in 2003, both sides have been engaged in discussions on further liberalisation measures and implementation of the announced measures. The Department coordinates, in consultation with relevant bureaux and departments, discussions with the Mainland authorities to explore further liberalisation in trade in goods and services, and to facilitate smooth and effective implementation of the announced liberalisation measures.
- **6** The Department has helped achieve significant results on the commercial relations front. Hong Kong was the tenth largest trading economy in merchandise trade and the 14th largest in commercial services trade in the world in 2011 according to statistics compiled by the WTO.

- 7 In 2012, the Department's key activities included the following:
- active participation in the WTO, including—
 - monitoring and evaluating the implementation of the Uruguay Round agreements and work programmes adopted at the WTO Ministerial Conferences;
 - monitoring the progress of and contributing positively to the current round of multilateral trade negotiations,
 i.e. the Doha Development Agenda (DDA) negotiations, particularly the negotiations on non-agricultural market access, trade in services, rules and trade facilitation; and
 - monitoring the implementation of accession commitments by recently acceded WTO Members (RAMs) and negotiations for accession to the WTO, and keeping the trade and industry community informed of changes in the trade and investment laws and regulations of major RAMs;
- active participation in various APEC activities, including—
 - taking part in the Economic Leaders' Meeting, Ministerial Meetings and Senior Officials' Meetings;
 - contributing to work on trade and investment liberalisation and facilitation, particularly in the monitoring of
 progress towards achieving the Bogor Goals, APEC Growth Strategy, regional economic integration, regulatory
 co-operation, green growth and food security; and
 - providing secretariat support for Hong Kong, China's representatives to the APEC Business Advisory Council;
- active participation in regional bodies, including the Pacific Economic Cooperation Council (PECC);
- discussion, in consultation with relevant bureaux and departments and the trade, with the Mainland authorities on further liberalisation under CEPA and issues relating to the implementation of the liberalisation measures under CEPA. The Mainland and Hong Kong signed Supplement IX to CEPA in June 2012 introducing 43 liberalisation and facilitation measures on trade and investment. These included 37 liberalisation measures in 22 service sectors, measures to strengthen co-operation in the areas of finance and trade and investment facilitation, and measures to promote mutual recognition of professional qualifications;
- discussion with interested trading partners to enhance economic co-operation, including exploration and negotiation of co-operation arrangements, free trade agreements, and investment promotion and protection agreements. Hong Kong signed a Free Trade Agreement (FTA) with Chile in September 2012. The FTA with the European Free Trade Association (EFTA) entered into force between Hong Kong, Iceland, Liechtenstein and Switzerland in October 2012, as well as between Hong Kong and Norway in November 2012. Hong Kong and New Zealand also held the first Joint Commission meeting to review the implementation of the Hong Kong, China New Zealand Closer Economic Partnership (CEP) Agreement in March 2012;
- advising local companies on importing economies' anti-dumping legislation and procedures;
- close monitoring of, and giving prompt advice to local traders and manufacturers on, changes in the import regulations of our trading partners; and
- close liaison with the trade and discussion with the Mainland authorities over measures to support and facilitate the trade to adjust to Mainland policy changes and to explore the Mainland domestic market.

Matters Requiring Special Attention in 2013–14

- 8 During 2013–14, the Department will:
- monitor the implementation of the WTO agreements and participate actively in work relating to the DDA. We will
 continue to work closely and constructively with the Director-General of the WTO and all WTO Members towards
 a successful conclusion of the negotiations;
- participate actively in the APEC, PECC and other regional bodies, and contribute particularly to APEC's work on greater regional economic integration as well as on trade and investment liberalisation and facilitation;
- continue to explore opportunities for Hong Kong's participation in regional economic integration initiatives, including the China-Association of Southeast Asian Nations Free Trade Area, enhance economic co-operation with trading partners including emerging economies, negotiate an investment promotion and protection agreement with Russia, continue to implement the CEP Agreement with New Zealand and the FTA with EFTA, and seek to implement the FTA with Chile and start negotiations on an investment agreement with Chile;
- continue to discuss, in consultation with relevant bureaux and departments and the trade, with the Mainland authorities on further liberalisation under CEPA; and enhance the existing mechanism relating to the effective implementation of the liberalisation measures under CEPA by setting up an additional joint working group;
- continue to facilitate trade adjustment to changes in the Mainland's policies and in the global economic environment; and

- safeguard Hong Kong's trade interests through—
 - monitoring the progress of accession to the European Union (EU) by certain European countries (including Croatia, Iceland and Turkey) and the related institutional changes to ensure that Hong Kong's trade interests and market access to the enlarged EU will not be adversely affected; and
 - responding to anti-dumping and other trade protection measures, monitoring changes in major trading partners' trade laws and legislation, and giving prompt advice to local traders and manufacturers.

Programme (2): Trade Support and Facilitation

	2011–12 (Actual)	2012–13 (Original)	2012–13 (Revised)	2013–14 (Estimate)
Financial provision (\$m)	114.9	118.2	120.5 (+1.9%)	124.5 (+3.3%)
				(or +5.3% on 2012–13 Original)

Aim

9 The aim is to optimise the benefits to Hong Kong flowing from international and bilateral trade agreements, including CEPA, to fulfil Hong Kong's obligations under such agreements by way of providing certifications and licensing services, and to enhance Hong Kong's role as a regional trading and distribution centre.

Brief Description

- 10 The Department provides various licensing, certification and registration services for commodities (such as textiles and clothing, strategic commodities, rough diamonds, rice, Mainland cereals and grain flour) in fulfilment of Hong Kong's international and bilateral obligations, to meet public safety and security requirements and to complement the trade arrangements of our major trading partners.
- 11 The Department maintains a textiles control system to provide facilitation to the trade while maintaining necessary control to safeguard the interests of Hong Kong's textiles exports. The textiles control system, along with targeted enforcement actions by the Customs and Excise Department, has served as an effective deterrence against textiles-related malpractices.
- 12 The Department maintains a robust control system on strategic commodities, and to participate actively in international co-operation in strategic trade control. The list of strategic commodities controlled in Hong Kong is reviewed regularly to align the list of controlled items with the latest control lists of the international regimes. The Department implements the "Approval-in-Principle Arrangement for Bulk Users of Strategic Commodities Licensing Service", which aims to streamline licensing procedures and expedite processing time for certain frequent and qualified users of licensing services for strategic commodities.
- 13 The Department implements the Kimberley Process Certification Scheme, which aims at stopping trade in "conflict diamonds" from fuelling armed conflicts, activities of rebel movements and illicit proliferation of armament.
- 14 The Department operates the Rice Control Scheme to ensure a stable supply of rice in Hong Kong by maintaining a reserve stock to cater for emergencies or any short-term shortage of supply. The Scheme has been operating smoothly and effectively.
- 15 Apart from providing a one-stop Hong Kong Service Supplier (HKSS) certification service to support the implementation of CEPA and handling enquiries on CEPA matters, the Department actively organises and participates in various promotional and publicity activities, and handles requests for assistance from Hong Kong service suppliers who have encountered difficulties in making use of CEPA benefits.
 - **16** The key performance measures are:

Targets^

	TargetΨ	2011 (Actual)	2012 (Actual)	2013 (Plan)
consignment-specific textiles licence import (issued within two working				
days) (%)	100	100	100	100
export (issued within two working days) (%)\(\Delta\)amendment and cancellation of consignment-specific textiles licence	100	100	100	100
(completed within two working days) (%)	100	100	100	100

	TargetΨ	2011 (Actual)	2012 (Actual)	2013 (Plan)
expeditious issue of consignment-specific textiles licence (issued within 24 hours excluding intervening non-working				
days) (%)certificate of registration for Textiles	100	100	100	100
Trader Registration (issued within three working days) (%)	100	100	100	100
Scheme (completed within two working days) (%) Certificate of Hong Kong Origin,	100	100	100	100
Certificate of Origin - Processing, Certificate of Hong Kong Origin - CEPA (CO(CEPA)) and Certificate of Hong Kong Origin - New Zealand (CO(NZ)) (issued within				
1.5 working days) (%)	100	100	100	100
Certificate of Origin (Form A) (issued within 1.5 working days) (%)	100	Ν. Α.μ	100	100
expeditious issue of Certificate of Hong Kong Origin/Form A/CO(CEPA)/ CO(NZ) (issued within 24 hours excluding intervening non-working	100	- W 	100	100
days) (%) enquiry on CO(CEPA) and CO(NZ) and preferential rules of originδ	100	Ν. Α.μ	Ν. Α.μ	100
simple enquiry (replied within three working days) (%)	100	100	100	100
complicated enquiry (replied within ten working days) (%)	100	100	100	100
production notification for cut and sewn	100	100	100	100
garments (PN) (issued within 1.5 working days) (%)	100	100	100	100
enquiry on PN: permissible limits for component parts or classification enquiry simple enquiry (replied within				
one working day) (%)	100	100	100	100
complicated enquiry (replied within four working days) (%)	100	100	100	100
application for factory registration (completed processing within				
14 working days) (%)amendment of factory registration	100	100	100	100
particulars if factory inspection is necessary (completed processing within				
14 working days) (%)if factory inspection is not necessary and the request is lodged in paper	100	100	100	100
form (completed processing within three working days) (%) if factory inspection is not necessary and the request is lodged through on-line system (completed	100	100	100	100
processing within one working day) (%) local sub-contracting arrangement (LSA) registration (completed processing	100	100	100	100
within one working day) (%)outward processing arrangement (OPA) registration (completed processing	100	100	100	100
within one working day) (%)	100	100	100	100

	TargetΨ	2011 (Actual)	2012 (Actual)	2013 (Plan)
combined annual renewal of factory		(======)	((=)
registration and OPA registration				
(completed processing within				
one working day) (%)	100	100	100	100
enquiry on OPA: manufacturing processes				
allowed to be subcontracted outside				
Hong Kong				
simple enquiry (completed				
processing within one working	100	100	100	100
day) (%) complicated enquiry (completed	100	100	100	100
processing within four working				
days) (%)	100	100	100	100
import and export licence for reserved	100	100	100	100
commodities (issued within				
one working day) (%)	100	100	100	100
import and export licence for ozone				
depleting substances (issued within				
two working days) (%)	100	100	100	100
import and export licence for strategic				
commodities				
licence application with prior				
approval-in-principle (issued	100	100	100	100
within the same day) (%)	100	100	100	100
other licence applications (issued within 2.5 working days) (%)\alpha	100	100	100	100
pre-classification service on strategic	100	100	100	100
commodities (completed within				
two working days) (%) α	100	100	100	100
Kimberley Process Certificate (Import)				
for rough diamonds (issued within				
20 minutes) (%)	100	100	100	100
Kimberley Process Certificate (Export)				
for rough diamonds (issued within the	100	100	100	100
following working day) (%)	100	100	100	100
registration for rough diamond traders (completed within one working				
day) (%)	100	100	100	100
certified true copy (issued within	100	100	100	100
one working day) (%)	100	100	100	100
registration for Transhipment Cargo				
Exemption Scheme (completed within				
14 working days) (%)	100	100	100	100
registration for importers of cereals and				
grain flour from the Mainland				
(completed within four working	100	100	100	100
days) (%)φ HKSS certificate	100	100	100	100
fresh application (completed within				
14 working days) (%)	100	100	100	100
amendment and renewal (issued	100	100	100	100
within five working days) (%)	100	100	100	100
replacement and cancellation (issued				
within three working days) (%)	100	Ν. Α.μ	100	100
other written enquiries (replied within				
ten calendar days) (%)	100	100	100	100

Ψ Target is applied upon receipt of all necessary documents and information.

 $[\]Delta$ The licence covers both domestic exports and re-exports and the same target processing time applies.

No application was received.

Preferential rules of origin refer to the rules of origin applicable under respective arrangements/agreements of trade liberalisation between Hong Kong and its trading partners, including CEPA, the CEP Agreement with New Zealand, the FTA with EFTA and the FTA with Chile.

The processing time may take longer for complicated cases.

The target processing time has been reduced from "seven calendar days" to "four working days" as from 1 January 2012.

Indicators^

	2011	2012	2013
	(Actual)	(Actual)	(Plan)
Licence issued			
consignment-specific textiles import licence@	11 480	7 808	5 900
consignment-specific textiles export licence@	8 570	5 864	4 800
export notification I@	62 431	51 217	42 000
export notification II@	1 145 809	1 085 434	1 028 000
import notification@	1 130 933	1 015 522	912 000
textiles trader registration Λ	14 832	14 180	13 600
Certificate of Hong Kong Origin and Certificate of			
Origin - Processing and CO(NZ)γ	695	444	390
Certificate of Origin (Form A)	0	2	2
CO(CEPA)\(\lambda\)	1 584	1 673	1.770
factory registrationy	979	946	920
OPA registrationγ	165	138	120
LSA registrationy	46	29	20
PNΛ	2 424	1 962	1600
statutory declarations of antique	1	0	1
reserved commodities licence	9 457	9 150	9 150
registration of reserved commodity stockholder	152	155	160
ozone depleting substances licenceβ	116	131	150
strategic commodities licence V	350 478	449 456	450 000
delivery verification certificate	8	4	4
international import certificate	88	71	70
other non-textiles licence	7	6	6
Kimberley Process Certificateθ	4 532	4 137	3 600
registration of rough diamond traders	235	233	240
HKSS certificate§	494	546	500
permit under the Chemical Weapons (Convention)			
Ordinance (Cap. 578)‡	0	0	3
registration for importers of cereals and grain flour			
from the Mainland	88	88	90
CEPA	-	-	
enquiriesΦ	8 327	10 857	10 900
visitors to the Department's CEPA websiteΦ	133 986	140 638	141 000
-			

- ^ The target and indicator on "comprehensive licence (textiles)" and "transhipment notification" are removed as from 2012 since the comprehensive licence requirement and transhipment notification requirement had been lifted upon the removal of the licensing requirements for textiles imports and exports involving non-sensitive markets and for all textiles transhipments from May 2011.
- markets and for all textiles transhipments from May 2011.

 Due to the slowdown of the global economy in 2012, the actual number of licences and notifications issued in that year decreased, and the trend is expected to continue.
- A Due to the on-going relocation of textiles production outside Hong Kong, the number of textiles trader registrants and PN issued has been on the decrease and the trend is expected to continue.
- Pue to the on-going relocation of production outside Hong Kong as well as the stabilising overseas demand for proof of origin in the form of certificate of origin, the actual number of Certificate of Hong Kong Origin, Certificate of Origin – Processing, CO(NZ), the related factory registration, OPA registration and LSA registration has been on the decrease. The trend is expected to continue.
- λ The number of CO(CEPA) applications in 2013 is projected to follow a growth trend due to the inclusion of new products developed with CEPA rules of origin.
- β The projected figure for ozone depleting substance licence in 2013 is adjusted upwards to reflect the increasing trend in the actual number of licences recorded in previous years.
- ∇ The projected figure for 2013 has taken into account a reduction in licences due to anticipated relaxation of international control for certain items, and the general trend of growth in the trading of strategic commodities.
- θ The projected figure for Kimberley Process Certificate in 2013 is adjusted downwards to reflect the decreasing trend in the actual number of certificates recorded in previous years.
- The figures on HKSS certificates include fresh applications as well as certificates for amendment, replacement, cancellation and renewal, and certified true copy. The HKSS Certification Scheme started in 2003. Relatively, more service providers filed applications for the HKSS certificates in 2004. As HKSS certificates are valid for two years, it explains the cyclical fluctuation between years.
- ‡ Under the Chemical Weapons (Convention) Ordinance, the Department is empowered to administer a permit system to control and monitor the production and related activities pertinent to scheduled chemicals. There may be potential demand to operate chemical facilities which require permit from the Department. Given the chemical industry in Hong Kong is small in size, such potential demand would not be large.
- Φ The number of enquiries and visitors in 2012 increased significantly following the implementation of CEPA Supplement VIII in that year. The figures for 2013 are projected to remain at a similar level as 2012.

Matters Requiring Special Attention in 2013-14

- 17 During 2013–14, the Department will:
- continue to promote understanding of CEPA among the trade through the provision of a user-friendly enquiry
 hotline, organisation of or participation in various promotional and publicity activities, and timely dissemination
 of information to the trade;
- continue to liaise closely with the Mainland authorities and local traders on Mainland issues of significant impact on business operations, particularly those affecting small and medium enterprises (SMEs);
- keep the strategic trade control system under review with a view to further streamlining procedures and requirements without compromising the integrity and effectiveness of control; and
- review and adjust the textiles control system as appropriate taking into account developments concerning textiles trade internationally and locally.

Programme (3): Support for Small and Medium Enterprises and Industries

	2011–12	2012–13	2012–13	2013–14
	(Actual)	(Original)	(Revised)	(Estimate)
Financial provision (\$m)	435.7	431.8	506.7 (+17.3%)	539.0 (+6.4%)

(or +24.8% on 2012–13 Original)

Aim

18 The aim is to support and facilitate the development of Hong Kong's SMEs and industries.

Brief Description

- 19 The Department implements programmes to enhance the competitiveness of SMEs and their long-term development. It provides information and consultation services for SMEs through its Support and Consultation Centre for SMEs (SUCCESS). SUCCESS also organises seminars and workshops to help broaden SMEs' business knowledge and enhance their entrepreneurial skills.
- 20 The Department administers three SME Funding Schemes, namely the SME Loan Guarantee Scheme (SGS), the SME Export Marketing Fund (EMF), and the SME Development Fund (SDF). A time-limited Special Loan Guarantee Scheme (SpGS) was also launched in mid December 2008 to help Hong Kong enterprises tide over the liquidity problem during the global financial crisis. The SpGS had ceased receiving applications after December 2010.
- 21 The Department assists Hong Kong enterprises in the development and promotion of brands to enhance their competitiveness in the Mainland and overseas markets. In particular, the Department administers the Organisation Support Programme of the Dedicated Fund on Branding, Upgrading and Domestic Sales (BUD Fund), which was launched in June 2012 to support Hong Kong enterprises in developing brands, upgrading and restructuring their operations, and promoting sales in the Mainland domestic market. The Department also works with the Commerce and Economic Development Bureau (CEDB) and the Hong Kong Productivity Council (HKPC) to administer the Enterprise Support Programme of the BUD Fund.
- 22 The Department maintains regular liaison with local industries and trade and industrial organisations. It provides secretariat support for the Small and Medium Enterprises Committee, which advises the Government on issues affecting the development of SMEs in Hong Kong. It also provides support to the organisation of the Hong Kong Awards for Industries.
 - 23 The key performance measures are:

Targets

	TargetΨ	2011 (Actual)	2012 (Actual)	2013 (Plan)
SUCCESS confirmation of consultation meeting				
with applicants of Business Advisory Service within				
ten working days (%)replies to simple enquiries on	100	100	100	100
licensing requirements within one working day (%)	100	100	100	100

	TargetΨ	2011 (Actual)	2012 (Actual)	2013 (Plan)
replies to complicated enquiries on licensing requirements within three working days (%)replies to simple enquiries on SME	100	100	100	100
support services and facilities within one working day (%)replies to complicated enquiries on	100	100	100	100
SME support services and facilities within three working days (%)	100	100	100	100
processing applications for guarantee within three working days (after receipt of complete applications from participating lending institutions) (%)	100	100	100	100
SDF processing applications for grant within 60 working days (%)	100	100	100	100
processing applications for grant within 30 working days (%) BUD Fund (Organisation Support	100	98.3	99.9	100
Programme)¶ processing applications for grant within 60 working days (%)	100	N.A.	100	100
Ψ Target is applied upon receipt of all necessary	documents and	information.		
Indicators				
		2011 (Actual)	2012 (Actual)	2013 (Plan)
SUCCESS		20.176	20.006	21 000
enquiriesvisitors to SUCCESSΩ	•••••	20 176 32 942	20 996 29 644	21 000 28 300
visits to SUCCESS websiteΩ		670 540	762 466	778 000
seminars and other activities		105	100	100
publications relating to local industries and S	SMEs	2	2	2
SGS		1 916	1 767	1 770
applications received and processedno. of SME beneficiaries		1 639	1 509	1 510
amount of government guarantees issued (\$n		2,113.6	1,874.9	1,875.0
SDF		•	,	,
applications received and processedamount of government grants approved (\$m) EMF		44 30.3	48 28.2	50 29.0
applications received and processed		21 943	18 825	20 000
no. of SME beneficiaries		3 020	2 879	3 000
amount of government grants approved (\$m) BUD Fund (Organisation Support Programme)¶		274.8	259.5	276.0
applications received and processedamount of government grants approved (\$m)		N.A. N.A.	54 60.6	$70 \\ 120.0$
amount of government grants approved (\$111)	•••••	1 1.1 1.	00.0	120.0

New target and indicator as from 2012. The Organisation Support Programme of the BUD Fund started to receive applications on 25 June 2012.

Due to the continuous enhancement to the SUCCESS website, the number of visitors to SUCCESS has been on the decrease and the visits to SUCCESS website has been on the increase. This general trend is expected to continue.

Matters Requiring Special Attention in 2013-14

- **24** During 2013–14, the Department will:
- continue to closely monitor the global and domestic economic environment and the impact of any changes in the environment on Hong Kong enterprises, in particular SMEs;
- continue to liaise closely with the trade, and help them meet the challenges facing them;
- continue to administer the Organisation Support Programme of the BUD Fund and work with CEDB and HKPC to administer the Enterprise Support Programme of the BUD Fund; and
- continue to administer various SME Funding Schemes and closely monitor their effectiveness and utilisation.

ANALYSIS OF FINANCIAL PROVISION

Pro	gramme	2011–12 (Actual) (\$m)	2012–13 (Original) (\$m)	2012–13 (Revised) (\$m)	2013–14 (Estimate) (\$m)
(1) (2)	Commercial Relations Trade Support and Facilitation	97.2 114.9	101.8 118.2	101.9 120.5	106.6 124.5
(3)	Support for Small and Medium Enterprises and Industries	435.7	431.8	506.7	539.0
		647.8	651.8	729.1 (+11.9%)	770.1 (+5.6%)

(or +18.1% on 2012–13 Original)

Analysis of Financial and Staffing Provision

Programme (1)

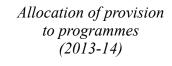
Provision for 2013–14 is \$4.7 million (4.6%) higher than the revised estimate for 2012–13. This is mainly due to the salary provision for creation and filling of posts, as well as the increase in other operating expenses. There will be a net increase of one post in 2013–14.

Programme (2)

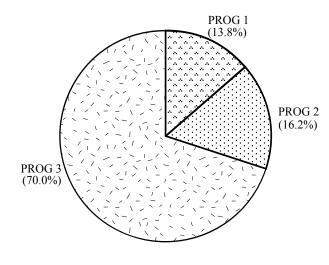
Provision for 2013–14 is \$4.0 million (3.3%) higher than the revised estimate for 2012–13. This is mainly due to the salary provision for filling of posts, as well as the increase in other operating expenses. There will be a net decrease of four posts in 2013–14.

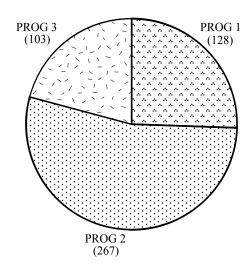
Programme (3)

Provision for 2013–14 is \$32.3 million (6.4%) higher than the revised estimate for 2012–13. This is mainly due to the increase in cash flow requirements for funding schemes, salary provision for creation and filling of posts, as well as the increase in other operating expenses. There will be a net increase of two posts in 2013–14.

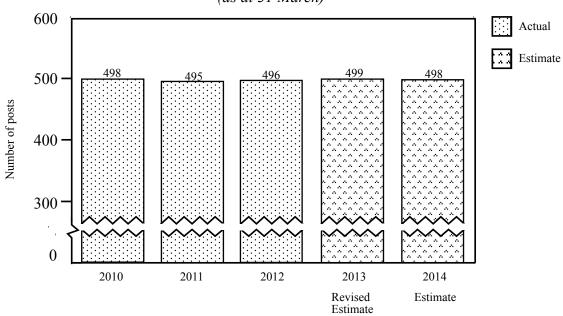


Staff by programme (as at 31 March 2014)





Changes in the size of the establishment (as at 31 March)



Year

Sub- head (Code)		Actual expenditure 2011–12	Approved estimate 2012–13	Revised estimate 2012–13	Estimate 2013–14
	Output in Assessed	\$'000	\$'000	\$'000	\$'000
	Operating Account				
	Recurrent				
000	Operational expenses	279,025	292,588	295,988	307,636
	Total, Recurrent	279,025	292,588	295,988	307,636
	Non-Recurrent				
700	General non-recurrent	367,096	359,200	433,076	462,452
	Total, Non-Recurrent	367,096	359,200	433,076	462,452
	Total, Operating Account	646,121	651,788	729,064	770,088
	Capital Account				
	Plant, Equipment and Works				
	Minor plant, vehicles and equipment (block vote)	1,671	_	_	_
	Total, Plant, Equipment and Works	1,671			_
	Total, Capital Account	1,671			
	Total Expenditure	647,792	651,788	729,064	770,088

Details of Expenditure by Subhead

The estimate of the amount required in 2013–14 for the salaries and expenses of the Trade and Industry Department is \$770,088,000. This represents an increase of \$41,024,000 over the revised estimate for 2012–13 and of \$122,296,000 over the actual expenditure in 2011–12.

Operating Account

Recurrent

- **2** Provision of \$307,636,000 under *Subhead 000 Operational expenses* is for the salaries, allowances and other operating expenses of the Trade and Industry Department.
- **3** The establishment as at 31 March 2013 will be 499 permanent posts. It is expected that there will be a net decrease of one permanent post in 2013–14. Subject to certain conditions, the controlling officer may under delegated power create or delete non-directorate posts during 2013–14, but the notional annual mid-point salary value of all such posts must not exceed \$203,609,000.
 - 4 An analysis of the financial provision under Subhead 000 Operational expenses is as follows:

	2011–12 (Actual) (\$'000)	2012–13 (Original) (\$'000)	2012–13 (Revised) (\$'000)	2013–14 (Estimate) (\$'000)
Personal Emoluments				
- Salaries	207,182	217,474	219,556	226,614
- Allowances	4,366	3,373	4,940	5,038
- Job-related allowances	1	8	2	8
Personnel Related Expenses				
- Mandatory Provident Fund				
contribution	191	111	270	413
- Civil Service Provident Fund				
contribution	2,447	2,891	2,851	3,472
Departmental Expenses				
- General departmental expenses	59,334	63,190	62,891	66,094
Other Charges				
- Subscription to the Asia Pacific				
Economic Co-operation	1,329	1,302	1,350	1,369
 Trade negotiations and associated 				
activities	2,448	2,511	2,400	2,500
- Contribution to the organisation of the				
Hong Kong Awards for Industries	1,600	1,600	1,600	2,000
- Subscription to the Pacific Economic				
Co-operation Council	127	128	128	128
	279,025	292,588	295,988	307,636

Commitments

Sub- head (Code)	Item (Code)	Ambit	Approved commitment \$'000	Accumulated expenditure to 31.3.2012 \$\frac{\$}{3000}\$	Revised estimated expenditure for 2012–13	Balance \$'000
Opera	ting Ac	ecount				
700		General non-recurrent				
	515	Consultancy to provide advisory services on trade in goods and services	8,608	5,129	311	3,168
	520	SME Loan Guarantee Scheme#	30,000,000	183,517	15,000	29,801,483
	524	SME Export Marketing and Development Funds	3,750,000	2,552,223	279,900	917,877
	802	Special Loan Guarantee Scheme@	100,000,000	83,771	70,000	99,846,229
	836	Dedicated Fund on Branding, Upgrading and Domestic Sales	1,000,000	_	67,865	932,135
		Total	134,758,608	2,824,640	433,076	131,500,892

[#] The approved commitment of \$30 billion refers to the total loan guarantee commitment approved by the Finance Committee. Based on an assumed default rate of five per cent, the expected maximum expenditure for settlement of default claim is \$1.5 billion.

[@] The approved commitment of \$100 billion refers to the total loan guarantee commitment approved by the Finance Committee. Based on the assumed default rates of ten per cent and 12 per cent for loans approved under 70 per cent and 80 per cent Government guarantee respectively, the expected maximum expenditure for settlement of default claim is \$11.8 billion.